

**Notes** of the County of Lewis Industrial Development Agency  
Projects Committee  
May 12, 2021 | 9:30-10:30am  
7551 S. State Street  
Lowville, New York



**Present:** Darlene Rowsam, Ron Burns, Tom Gillette, Joe Lawrence, Jerry Cayer, Ron Burns (joined at 9:39am)

**Others Present:** Christa Franzi, Dan Stevens, Brittany Davis, Jenna Kraeger

**The meeting was called to order 9:34am**

### **Reviewed Lyonsdale Property Proposals**

- Staff reviewed the top 3 proposals requested from the LCIDA Projects Committee. The top three proposals included:
  - Proposal A: USDA Meat Processing – new business
  - Proposal B: Fabrication and expansion of existing business
  - Proposal C: Value Added Timber Products and expansion of existing business
- Proposal B did not submit a proposal due to alternative expansion efforts at their current site. LCIDA staff continues to work with the company to assist in expansion and development at their current location, which served as a more ideal scenario for them.
- Board reviewed and discussed Proposal A and Proposal C.
  - The committee discussed that Proposal A is the stronger proposal with demonstrated community benefit, and that meat processing fits in line with the newly adopted 2021 Lewis County Agricultural Enhancement Plan, which prioritizes meat processing development. Proposal A also included a full business plan, financial projections and job creation measures.
    - Proposal A offered a bid price of \$75,000.
  - Proposal C is still very much in conceptual stages. The committee recommended that we continue to work with this business to help them develop their plans.
    - Proposal C offered a bid price of \$50,000.
- Staff provided an overview of the proposals to the Town of Lyonsdale. The board reviewed the projects and provided limited feedback. They do not want to see a rendering facility.
- The committee consensus is Proposal A is the stronger proposal with demonstrated community benefit. The committee prefers to sell the property outright at their bid price of \$75,000 and recommended that staff move forward with continuing to work with this project
- The committee suggested that staff should reach out to the Town of Lyonsdale to recommend the project.
- The committee also recommended starting conversations with Attorney Kevin McArdle to get the ball rolling on contracts and closing dates.

**The meeting adjourned at 10:10am.**